

Company Overview

instaclustr

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Build and Scale Applications Faster

Instaclustr helps organizations deliver applications at scale by managing their open source data infrastructure. We deliver solutions in their pure open source form, which means our customers are never charged license fees or locked in with proprietary features.

We offer a Managed Platform that serves as a one-stop destination for deploying, managing, and monitoring all components of your data infrastructure. Additionally, with our team of experts, we offer support and consulting services to help customers plan, build, and operate global-scale applications and solutions using leading open source technologies. Instaclustr customers include some of the largest and most innovative companies in the world such as FedEx, AT&T, Atlassian, IBM, and DoorDash.

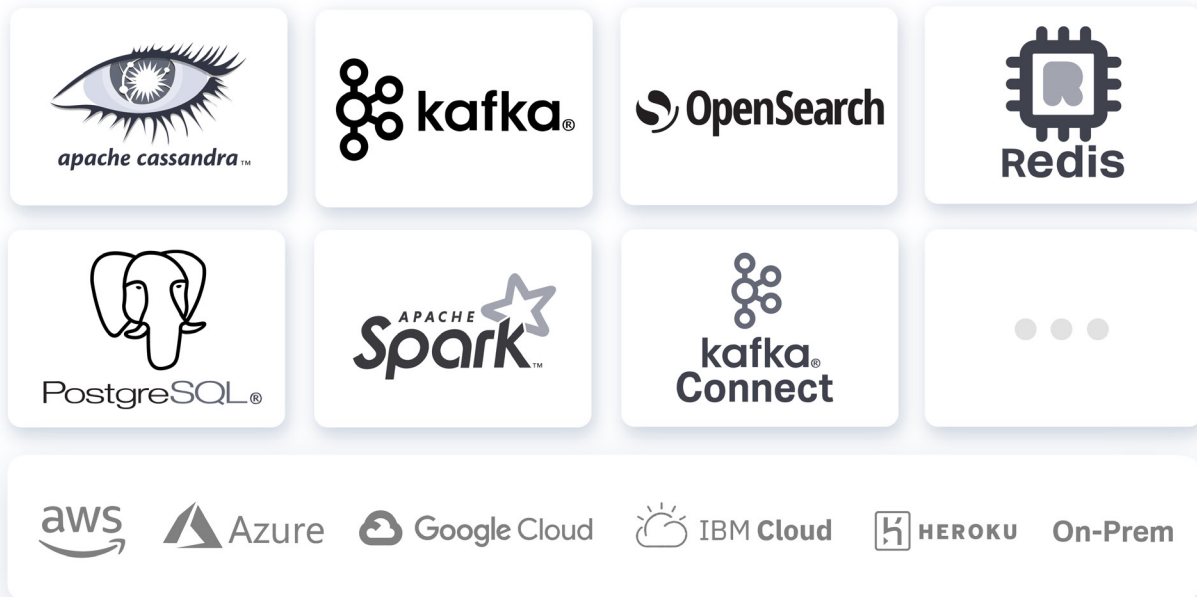
Solving Common Data Infrastructure Challenges

Organizations today face an array of challenges when it comes to managing their data infrastructure. Some of the most common challenges we see include:

- **Managing Costs:** As your applications process greater volumes of data, it's easy for the costs of managing your data infrastructure to skyrocket, especially if you're paying license fees.
- **Expertise Gap:** You may want to use an open source solution like Apache Cassandra, Apache Kafka, OpenSearch, Redis, or PostgreSQL, but lack the internal personnel resources to deploy and manage that solution.
- **Excessive Resources Dedicated to Data Infrastructure:** Your engineering resources are precious. If your engineers are managing your data infrastructure day in and day out, that's time they're not spending building innovative experiences for your customers.
- **Technology Modernization:** If you're using legacy data technologies, you may face challenges managing the large volumes of data exchanged as part of a modern application stack.
- **Scaling For the Future:** It's easy to find a solution that provides a quick fix for today. It's hard to identify and deploy the right solutions to scale as part of your data infrastructure long term.

Our Solutions

Instaclustr Managed Platform



Instaclustr helps organizations overcome these challenges with a carefully curated suite of true open source solutions. The ways we deliver solutions for these technologies include:

- **Managed Service:** Our fully hosted and managed service makes it easy to offload the day-to-day work of managing your data infrastructure. Through our easy-to-use console and open APIs, developers can spin up a fully managed and hosted cluster in minutes.
- **Support Plans:** We provide 24x7 expert and dedicated support for open source data technologies. If you want to manage your data infrastructure in-house but know you'll need help from time to time, a support plan could be for you.
- **Services:** From migrations to architecture reviews to training led by experts, our Services team can provide custom solutions for your unique needs.

"As we were getting ready to make our data migration, Instaclustr really stayed with us every step of the way. They had the willingness to join us in the very early steps of the journey and to really partner on how this is going to work."

Larry Robinson, CTO, Clear Capital

Benefits

■ Lower Costs

Our customers consistently find that they see better value through using our solutions than working with competitors or managing open source technologies in-house.

■ Faster Time to Market

Architecting and managing data infrastructure solutions can be incredibly time- and resource-intensive. With InstaClustr, we'll help you get your applications to market more quickly.

■ Enhanced Security

InstaClustr supports organizations with some of the most robust security requirements in the world. InstaClustr is SOC 2 certified and offers PCI-DSS- and HIPAA-compliant options as a part of our platform.

■ Long-Term Architecture Flexibility

By using open source solutions with InstaClustr, you avoid lock-in and give yourself maximum flexibility over the long term.

The InstaClustr Difference

■ Transparent Pricing

InstaClustr's pricing model is based on your choice of cloud, region, node size, and the use of any add-ons. You'll know your pricing from the get-go—no surprises, no hidden fees.

■ No Lock-In

InstaClustr only offers true open source technologies. We will never lock you in with complicated contracts or ask you to pay license fees.

■ Best-in-Class SLAs

InstaClustr offers the best Service-Level Agreements (SLAs) in the industry, with up to 100% availability for Managed Apache Cassandra and 99.999% availability for Managed Apache Kafka, for example.

■ 24x7 Support

With more than 100 million node hours under management, InstaClustr has the best operators in the business. Our experts will provide you with round-the-clock support through our support plans or included as part of your managed service deployment.

"InstaClustr has done an amazing job helping us design and build the backbone of the platform with Cassandra and Spark. Their team of consultants integrated with our own team and went beyond their core expertise to provide value at all times."

Mehdi Charafeddine, Global Data Platform Services Architect, IBM

Our Customers



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